



**KENYA URBAN ROADS AUTHORITY**  
*Transforming Urban Mobility*

**REQUEST FOR EXPRESSION OF INTEREST**

**FOR**

**NAIROBI INTELLIGENT TRANSPORT SYSTEM (ITS)  
ESTABLISHMENT AND JUNCTION IMPROVEMENT PROJECT**

**TENDER No.: KURA/DEV/HQ/326/2023-2024**

**February, 2024**

**DIRECTOR (URBAN ROADS PLANNING  
& DESIGN)  
KENYA URBAN ROADS AUTHORITY  
P.O. Box 41727 - 00100  
NAIROBI, KENYA.**

**DIRECTOR GENERAL  
KENYA URBAN ROADS AUTHORITY  
P.O. Box 41727 - 00100  
NAIROBI, KENYA.**

## Table of Contents

1.	CONTRACTOR'S KEY PERSONNEL SCHEDULE.....	6
2.	RESUME AND DECLARATION - CONTRACTOR'S REPRESENTATIVE AND KEY PERSONNEL .....	7
3.	TENDERER INFORMATION FORM .....	9
4.	HISTORICAL CONTRACT NON-PERFORMANCE, PENDING LITIGATION AND LITIGATION HISTORY	10
5.	FINANCIAL SITUATION AND PERFORMANCE.....	12
6.	AVERAGE ANNUAL CONSTRUCTION TURNOVER .....	14

**INVITATION FOR EXPRESSION OF INTEREST**

**Name of Country:** The Republic of Kenya

**Name of Project:** Nairobi Intelligent Transport Systems (ITS) Establishment and Junction Improvement Project [Phase III]

**TENDER No.:** KURA/DEV/HQ/326/2023-2024

1. The government of the Republic of Kenya has received an Intent for Financing from the China EXIM Bank of the Peoples Republic of China and intends to apply a portion of the proceeds of this loan to payments under the contract for Design and Build for the Nairobi ITS Establishment and Junction Improvement Project.
2. The bidder and all other parties constituting the bidder shall have the nationality of The Republic of China.
3. The Scope of Works for the Project involves the following:
  - a) Detailed Engineering Design
  - b) Civil Works: intersection geometry and structural improvement and rehabilitation for 125 Intersections
  - c) Traffic Management Center (TMC) Advanced traffic management system, Traffic Signal Control (125 Intersections), Traffic Video Surveillance (125 Intersections), Traffic Violation Detection (125 Intersections), Intelligent Checkpoint (30 Sites), Traffic Guidance System (10 Sites), Traffic Flow Collection (80 Sites), Communications Network Connection, Integrated Site Power, and enhancement of Traffic Management Center.
  - d) Integration of installed systems with other third-party systems.
  - e) The operation and maintenance of all Intelligent Transport System (ITS) equipment from the end of the Defects Liability Period until the end of the Contract.
  - f) Provision of Technical Support services for operations, capacity building and training.
  - g) Provision of Technical Support for the transfer of services at the end of the Contract.
4. It is envisaged that the Contract Period will be for a duration of Seventy-Two (72) Months. Thirty (36) Months for Design and Build and 36 Months for operation and maintenance.
5. Kenya Urban Roads Authority (KURA) herein referred to as the Employer, being the authorized agent and the Project Executing Agency of the Government of the Republic of Kenya now invites eligible firms to indicate their interest in providing the above works and services.
6. A bidder shall submit only one application either in their own name or as a Joint Venture or consortium. If the bidder is a joint venture or consortium, the submissions in the Expression of Interest shall include a letter of intent to execute a joint venture or consortium agreement.
7. Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the Public Procurement and Asset Disposal Act, 2015.
8. Interested eligible Bidders may obtain further information from Kenya Urban Roads Authority (KURA) at the address below from 09:00 to 16:00 hours.

Director, Urban Roads Planning & Design,  
 Kenya Urban Roads Authority,  
 P.O. Box 41727 00100,  
 3rd Floor, East Wing, Block D, Barabara Plaza,  
 Mazao Road off Airport South Road  
 Nairobi, Kenya  
 Telephone: +254 20 8013844

Email address: info@kura.go.ke, dg@kura.go.ke

9. Expressions of interest must be delivered by hand or by registered mail in one (1) original and one (1) copy to the address below on or before **14<sup>th</sup> February 2024** at 11:00 AM. Nairobi Time.

The Director General,  
 Kenya Urban Roads Authority,  
 P.O. Box 41727- 00100,  
 Ground Floor, East Wing, Block D, Barabara Plaza,  
 Mazao Road off Airport South Road,  
 Nairobi, Kenya  
 Telephone: +254 20 8013844

10. Bids will be opened immediately thereafter in the presence of the Bidder's representatives who choose to attend.
11. Electronic bidding will NOT be permitted.
12. The Kenya Urban Roads Authority will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.
13. Interested firms are required to continually check the Kenya Urban Roads Authority website: [www.kura.go.ke](http://www.kura.go.ke) for any additional information or clarifications that may arise before the submission date.
14. Bidders are requested to visit KURA's Website at [www.kura.go.ke/tenders](http://www.kura.go.ke/tenders) or [www.tenders.go.ke](http://www.tenders.go.ke) for detailed information
15. Interested firms must provide information indicating that they are technically and financially qualified to perform the works and services (brochures, description of similar assignments, in similar conditions and availability of the appropriate skills among staff, etc). The Documentary evidence to be provided shall include the following;

No.	Qualification Criteria	Minimum Requirement
1	Financial Audited Accounts	Financial Audited Accounts for the last two accounting years from the date of issuance of EOI.
2	Working capital	USD 50 million (In case of JV/consortium, each partner shall meet 100% of the requirement)
3	Average Annual Turnover	USD 75 million calculated as total certified payments received for successfully completed contracts, within the last five (5) years from the deadline of submission. (In case of JV/consortium, each partner shall meet 100% of the requirement)

No.	Qualification Criteria	Minimum Requirement
4	Specific ITS, Construction of Road and Building Project Experience	<p>A summary of Projects of similar nature, complexity and magnitude indicating their Contract Price in USD, location, contracting authority, scope of works and year of completion. Certified copies Completion Certificates issued by the Contracting Government Agency, Contract cover page, signature page and related scope page shall be submitted.</p> <p>Participation as contractor, or subcontractor, in at least three (3) Asphalt Concrete or Rigid Pavement Road projects within the last ten (10) years from the bid issuing date, each with a value of at least US\$ Twenty million (USD 20,000,000.00) which are successfully completed. (In case of JV/consortium, at least one partner shall meet the requirement)</p> <p>Participation as contractor, or subcontractor in at least three (3) ITS projects which include intelligent transport systems or facilities as parts of the scope of works in the project within the last ten (10) years from the bid issuing date, each with a value of at least US\$ Ten million (USD 10,000,000.00) which are successfully completed and that are similar to the proposed works. The ITS project shall include, as scope of work, ITS (Intelligent Transport System), UTIS (Urban Traffic Information System), Transportation part of U-city (Ubiquitous-city) or Transportation part of Smart City. The project shall also include warranty services as part of the scope work of the project. (In case of JV/consortium, at least one partner shall meet the requirement).</p>
5	Regional Project Experiences	<p>A summary of Projects successfully completed in African Countries, indicating their Contract Price in USD, contracting authority, scope of works and year of completion. Certified copies Completion Certificates issued by the Contracting Government Agency, Contract cover page, signature page and related scope page shall be submitted.</p> <p>At least three (3) Asphalt Concrete or Rigid Pavement Road projects that have been satisfactorily and substantially completed in African Countries as a prime contractor, joint venture or Consortium member, management contractor or Subcontractor within the last ten (10) years from the bid issuing date and bid submission deadline, each of a minimum value of US\$ 30 million. (In case of JV/consortium, at least one partner shall meet the requirement).</p>

No.	Qualification Criteria	Minimum Requirement
		<p>Participation as contractor, or subcontractor in at one (1) projects in that has been substantially and satisfactorily completed in African Countries which includes ICT as main scope of works within the last ten (10) years from the bid issuing date, the project with a value of at least US\$ Ten million (USD 10,000,000.00). (In case of JV/ consortium, at least one partner shall meet the requirement).</p>
6	Key personnel	<p>Curriculum Vitae of key personnel together with certified copies of academic certificates indicating their experience, training and expertise.</p> <p>▪ <b>Project Manager: The Contractor’s Representative:</b>  <u>Education:</u> Bachelors degree or above in Civil Engineering or related degree.  <u>Experience:</u> at least 15 years’ experience in road or ITS construction projects, of which, at least 3 related projects within 10 years will have been as Project Manager of similar projects (in size and type). Fluency in written and spoken English are mandatory.</p> <p>▪ <b>Road Design Engineer</b>  <u>Education:</u> Bachelor degree or above in Civil Engineering or related degree.  <u>Experience:</u> at least 10 years in managing road construction and/or rehabilitation projects, of which, at least 10 years of proven experience will have been of similar road projects (in size). Experience required in design, and / construction supervision. Fluency in written and spoken English are mandatory.</p> <p>▪ <b>ITS Hardware &amp; Software Engineer</b>  <u>Education:</u> Bachelor degree or above in Transportation Engineering, Computer Science, ICT or System Engineering or related degree.  <u>Experience:</u> at least 10 years ITS hardware and software projects. Fluency in written and spoken English are mandatory.</p> <p>▪ <b>Site Engineer</b>  <u>Education:</u> Bachelor degree or above in Civil Engineering  <u>Experience:</u> at least 10 years in managing road construction and/or rehabilitation projects, of which, at least 10 years of proven experience will have been of</p>

No.	Qualification Criteria	Minimum Requirement
		<p>similar road projects (in size). Fluency in written and spoken English are mandatory.</p> <p>▪ <b>Transport Engineer</b></p> <p><u>Education</u>: Bachelor degree or above in Civil engineering or Transportation engineering or related degree</p> <p><u>Experience</u>: at least 10 years in the design, and / construction supervision or construction of road construction and ITS projects. Fluency in written and spoken English are mandatory.</p> <p>▪ <b>Survey</b></p> <p><u>Education</u>: Bachelor degree or above in Survey or related degree.</p> <p><u>Experience</u>: at least 10 years engineering survey in road projects. Fluency in written and spoken English are mandatory.</p>

*The Documentary evidence required shall be submitted by the bidder or its subsidiaries.*

*The exchange rate shall be rate at the time of signing of contract agreement and documentary evidence of the exchange rate shall be provided.*

Name: ENG. SILAS M. KINOTI

Designation: DIRECTOR GENERAL

Signature 

DIRECTOR GENERAL  
KENYA URBAN ROADS  
AUTHORITY (KURA)  
P. O. Box 41727 - 00100  
NAIROBI

Date:

6<sup>th</sup> February 2024

ENG. SILAS M. KINOTI, MBS  
DIRECTOR GENERAL  
KENYA URBAN ROADS AUTHORITY

## QUALIFICATION FORMS

### 1. CONTRACTOR'S KEY PERSONNEL SCHEDULE

Tenderers should provide the names and details of the suitably qualified Contractor's Representative and Key Personnel to perform the Contract. The data on their experience should be supplied using the Form below for each candidate.

1.	Title of position: Contractor's Representative	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
2.	Title of position: [_____]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
3.	Title of position: [_____]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
4.	Title of position: [_____]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
5.	Title of position: <i>[insert title]</i>	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>



**2. RESUME AND DECLARATION - CONTRACTOR'S REPRESENTATIVE AND KEY PERSONNEL**

Name of Tenderer	
Position [# 1]:	
Personnel information	Name: <input type="text"/>
	Date of birth: <input type="text"/>
	Address: <input type="text"/>
	E-mail: <input type="text"/>
	Professional qualifications: <input type="text"/>
	Academic qualifications: <input type="text"/>
	Language proficiency: <i>[language and levels of speaking, reading and writing skills]</i>
Details	Address of Procuring Entity: <input type="text"/>
	Telephone: <input type="text"/>
	Contact (manager / personnel officer): <input type="text"/>
	Fax: <input type="text"/>
	Job title: <input type="text"/>
	Years with present Procuring Entity: <input type="text"/>

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

Project	Role	Duration of involvement	Relevant experience
<i>[main project details]</i>	<i>[role and responsibilities on the project]</i>	<i>[time in role]</i>	<i>[describe the experience relevant to this position]</i>

**Declaration**

I, the undersigned *[insert either "Contractor's Representative" or "Key Personnel" as applicable]*, certify that to the Lowest of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:

<b>Commitment</b>	<b>Details</b>
Commitment to duration of contract:	<i>[insert period (start and end dates) for which this Contractor's Representative or Key Personnel is available to work on this contract]</i>
Time commitment:	<i>[insert period (start and end dates) for which this Contractor's Representative or Key Personnel is available to work on this contract]</i>

I understand that any misrepresentation or omission in this Form may:

- a) be taken into consideration during Tender evaluation;
- b) result in my disqualification from participating in the Tender;
- c) result in my dismissal from the contract.

Name of Contractor's Representative or Key Personnel: *[insert name]*

Signature:

---

Date: (day month year):

---

Countersignature of authorized representative of the Tenderer:

Signature:

---

Date: (day month year):

---

**3. TENDERER INFORMATION FORM**

Tenderer's name
In case of Joint Venture (JV) or Consortium, name of each member:
Tenderer's actual or intended country of registration: <i>[indicate country of Constitution]</i>
Tenderer's actual or intended year of incorporation:
Tenderer's legal address [in country of registration]:
Tenderer's authorized representative information Name: _____ Address: _____ Telephone/Fax numbers: _____ E-mail address: _____
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above <input type="checkbox"/> In case of JV or consortium, letter of intent to form JV/consortium, or JV/consortium agreement, <input type="checkbox"/> In case of state-owned enterprise or institution documents establishing: <ul style="list-style-type: none"> <li>• Legal and financial autonomy</li> <li>• Operation under commercial law</li> <li>• Establishing that the Tenderer is not under the supervision of the Procuring Entity</li> </ul>
2. Included are the organizational chart and a list of Board of Directors.

Signature: .....

Name of Signatory: .....

Designation: .....

Date: .....

**4. HISTORICAL CONTRACT NON-PERFORMANCE, PENDING LITIGATION AND LITIGATION HISTORY**

Non-Performed Contracts			
<input type="checkbox"/> Contract non-performance did not occur since 1 <sup>st</sup> January <i>[insert year]</i>			
<input type="checkbox"/> Contract(s) not performed since 1 <sup>st</sup> January <i>[insert year]</i>			
Year	Non-performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and USD equivalent)
<i>[insert year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, and any other identification]</i> Name of Procuring Entity: <i>[insert full name]</i> Address of Procuring Entity: <i>[insert City/ street/building/floor number/room number/country]</i> Reason(s) for non-performance: <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>
Pending Litigation			
<input type="checkbox"/> No pending litigation			
<input type="checkbox"/> Pending litigation exists			

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
		Contract Identification: _____ Name of Procuring Entity: _____ Address of Procuring Entity: _____ Matter in dispute: _____ Party who initiated the dispute: _____ Status of dispute: _____	
		Contract Identification: _____ Name of Procuring Entity: _____ Address of Procuring Entity: _____ Matter in dispute: _____ Party who initiated the dispute: _____ Status of dispute: _____	
Litigation History			
<input type="checkbox"/> No Litigation History			
<input type="checkbox"/> Litigation History exists			

EOI for NAIROBI INTELLIGENT TRANSPORT SYSTEM (ITS) ESTABLISHMENT AND JUNCTION IMPROVEMENT PROJECT [PHASE III]

Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
<i>[insert year]</i>	<i>[insert percentage]</i>	Contract Identification: <i>[indicate complete contract name, number, and any other identification]</i> Name of Procuring Entity: <i>[insert full name]</i> Address of Procuring Entity: <i>[insert City/ street/building/floor number/room number/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Procuring Entity" or "Contractor"]</i> Reason(s) for Litigation and award decision <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>

Signature: .....

Name of Signatory: .....

Designation: .....

Date: .....

**5. FINANCIAL SITUATION AND PERFORMANCE**

**5.1 Financial Data**

Type of Financial information in _____ (currency)	Historic information for previous _____ years, (amount in currency, currency, exchange rate*, USD equivalent)				
	Year 1	Year 2	Year 3	Year 4	Year 5
Statement of Financial Position (Information from Balance Sheet)					
Total Assets (TA)					
Total Liabilities (TL)					
Total Equity/Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (WC)					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					
Cash Flow Information					
Cash Flow from Operating Activities					

Signature: .....

Name of Signatory: .....

Designation: .....

Date: .....

**5.2 Financial documents**

The Tenderer and its parties shall provide copies of financial statements for *2 YEARS*. The financial statements shall:

- (a) reflect the financial situation of the Tenderer or in case of JV or consortium member, and not an affiliated entity (such as parent company or group member).
  - (b) be independently audited or certified in accordance with local legislation.
  - (c) be complete, including all notes to the financial statements.
  - (d) correspond to accounting periods already completed and audited.
- Attached are copies of financial statements<sup>1</sup> for the \_\_\_\_\_ years required above; and complying with the requirements

Signature: .....

Name of Signatory: .....

Designation: .....

Date: .....

---

<sup>1</sup> If the most recent set of financial statements is for a period earlier than 12 months from the date of Tender, the reason for this should be justified.

**6. AVERAGE ANNUAL CONSTRUCTION TURNOVER**

Annual turnover data (construction only)			
Year	Amount Currency	Exchange rate	USD equivalent
<i>[indicate year]</i>	<i>[insert amount and indicate currency]</i>		
Average Annual Construction Turnover *			

Signature: .....

Name of Signatory: .....

Designation: .....

Date: .....